

## PRICING SUBMITTAL CITY OF AUSTIN GORILLA POST PRODUCTS

SOLICITATION NO.: IFB 2400 BJT1022REBID

BUYER: Bartley Tyler

**Special Instructions:** Offerors must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your offer.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

Prices offered on the bid sheet shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

The City reserves the right to award a single contract based on overall low cost or multiple awards based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City.

## **CATEGORY 1 - GORILLA POST PRODUCTS** ITEM UNIT OF **ESTIMATED ANNUAL** ITEM DESCRIPTION **UNIT PRICE EXTENDED PRICE** MEASURE QUANTITY NO. Gorilla Post Concrete Base Plate \$4,250.00 1.1 **EACH** \$17.00 1.2 Gorilla Post 48" x 2 1/3" Diameter Orange Magnetic Post FACH 125 \$218.00 \$27,250.00 1.3 Gorilla Post 48" x 2 1/3" Diameter Yellow Magnetic Post **EACH** 50 \$218.00 \$10.900.00 Gorilla Post Metal Sign Adapter **EACH** \$26.00 1.4 150 \$3,900.00 Gorilla Post .3125 inch set screw \$748.00 1.5 **EACH** 680 \$1.10 1.6 Pair of reflective white stripes placed horizontally near top of post **EACH** 150 \$18.00 \$2,700.00 1.7 Gorilla Post Fiberglass Puller **EACH** 4 \$204.00 \$816.00 **TOTAL FOR CATEGORY 1 =** \$50,564.00

## **CATEGORY 2 - ADDITIONAL PRODUCTS**

The City reserves the right to purchase and add additional items not specified in Category 1 above to the contract. The City estimates these additional items will account for an additional \$5,000.00 in contract spend. The percentage markup to costs or discount to MSRP listed shall be the maximum markup or minimum discount amount offered for the category line throughout the term of the contract including any subsequent renewal periods, and is not subject to change. The invoice prices for these materials shall be based off a markup to costs paid by the offeror or discount to MSRP as indicated below. The percentage markup or discount given should take into all costs (administrative, overhead, shipping charges, etc.) to deliver the materials to the Austin, TX area. These costs shall be factored into the markup to costs or discount to MSRP percentage and shall not be paid separately.

This information will not be used in the evaluation of the bid, but is for informational purposes only and there is no guarantee of purchase. Please include additional pages as necessary.

MAXIMUM MARKUP TO COSTS OR MINIMUM DISCOUNT

NO.		ITEM DESCRIPTION TO MSRP (PERCENTAGE)		EXTENDED TOTAL	
2.1	ADDITIONA	L GORILLA POST PRODUCTS NOT SPECIFIED ABOVE		% Discount or 10% Markup	
DELIVERY TERMS: DELIVERY IS TO BE FOB DESTINATION, PREPAID AND ALLOWED					
NUMBER OF DAYS AFTER RECEIPT OF ORDER THE OFFEROR SHALL DELIVERY THE ITEMS TO THE CITY: 90 C					Days
DELIVERY METHOD: ☑ COMMON CARRIER (FedEx,UPS) ☐ VENDOR DELIVERY					
COMPAN	IY NAME:	Pacific Cascade Parking Equipment Corporation			
EMAIL A	DDRESS.	orders@parkingzone.com			